



ECONOMIC
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September 21, 2017

Keith Morey
Vice President Business Development
Economic Development Corporation of Utah
201 South Main Street
Suite 2150
Salt Lake City, UT 84111

RE: Project BOAT

Dear Mr. Morey:

We are writing in regards to Amazon's 2nd Headquarters and are grateful for the opportunity to submit information about Provo City. We are aware that several locations within Utah will be submitted. As a result, should Amazon decide not to build in Provo, but another city in Utah; we are fully supportive of that decision and are ready to do our part to ensure Amazon will be successful in Utah.

Provo has a long history of innovation when it comes to technology. This innovation began with companies like Novell, and continues today with Qualtrics, Ancestry.com, InsideSales, Vivint and many others. In fact, many of these companies are now worth over a billion dollars, solidifying Provo's business-friendly environment. Additionally, these companies are bolstered by a young and well-educated labor force, a student population of 65,000, and high ranking university programs in Management, Engineering and Computer Science. Provo has very low unemployment and favorable taxes. We have some of the lowest utility rates in the state, (not to mention we own the largest municipal power system in Utah) and access to a city-wide broadband internet network operated by Google Fiber. This network offers unparalleled connectivity to residents and businesses alike.

Provo has selected the East Bay Golf Course as Amazon's 2nd Headquarters. The site is located less than one mile from Interstate 15. With over 180 acres to build upon, Amazon would have an enormous amount of space for their campus, with views of beautiful mountain vistas, easy access to the Bus Rapid Transit system, a 45 minute drive to Salt Lake International Airport and a short 10 minute drive to the Provo City Regional Airport, which Provo City is willing to let Amazon lease for naming rights and human transportation. Additionally, this location is right across the street from the East Bay Technology Park which houses InsideSales, Micro Focus, and the Rocky Mountain University of Health Professions, among other prominent businesses.

Provo is also located within the Silicon Slopes region, highlighting the fact that several tech companies call this area home. With it, housing and other essential needs are required for

employees and their families. As a result, Utah County and the surrounding area, continues to make housing, both high density residential and single family, a top priority ensuring that all those who graduate-and-stay and/or relocate to the area are planned and prepared for. This allows for further expansion and relocation, of not only Amazon, but also other companies to take place without worry for their employees' accommodations.

Further, Provo is the only city within Utah and one of sixty cities around the world that has received International Economic Development Council (IEDC) Accreditation. In fact, Provo's entrepreneurial process was recognized as a best practice among the accrediting organization. Provo has also received national recognition in several categories, such as: 1st for Greatest Place to Live in America, 2nd for Best Work-Life Balance, 3rd for Business and Careers, 9th for Highest Cycling Rate in the Nation, among many others.

If these awards, and accolades indicate one thing, it is that Provo is a one of kind city with an amazing staff and business-friendly leadership. In Provo we pride ourselves with the success of entrepreneurial spirit, highly-educated and young workforce, our strong infrastructure, and our ability to think creatively to accommodate business needs. As a result, we would be honored if Amazon were to call their 2nd headquarters home.

If you or Amazon have any questions, please feel free contact Dixon Holmes at dholmes@provo.org or 801-852-6166.

Sincerely,

A handwritten signature in black ink, appearing to read 'D. Holmes', with a long horizontal flourish extending to the right.

Dixon Holmes
Deputy Mayor of Economic Development

Golf Course Site



Bus Rapid Transit Station

Summary

- <1 mile from Interstate 15
- Mass Transit Available (Frontrunner & Bus Route)
- 45 minutes to Salt Lake International Airport
- 10 minutes to Provo Regional Airport
- 1,000,000+ Population (30 mile radius)
- 40% (25+) with Bachelors or higher
- Student Population: 65,000
- Median Age 24.6